



Client Testimonials for Pat Linden

“As a serial entrepreneur in the tech startup world, I understand the importance of selecting the right legal counsel for the job. Pat has brought a wealth of experience in venture capital and commercial transactions to my companies. He always sets realistic expectations and truly understands how to create alignment interests to get a deal done.”

Ernie Graham, Co-Founder & CEO, Homebot, Inc.

“Our company sold to a private equity buyer in late 2018, and I’m more than happy that we had Pat Linden and the Linden Segal team on our side throughout the process. It was complex with sometimes difficult negotiations. Pat’s considerable experience with mergers and acquisitions was pivotal from beginning to end, term sheet to closing, and we could not have achieved the outcome we needed without Pat’s help. I was also thankful for Pat’s ability to look beyond the legal issues into accounting and other business issues. He also understands and was effective in managing the deal psychology that inevitably comes into play in the sale of a business that can only be learned through years of experience and having seen many transactions. Finally, Pat was instrumental in negotiating favorable employment agreements going forward for our key managers post-acquisition, something that was very important to me.”

Tom Sassos, Former Chairman, Media Audits International, Inc.

“Pat came highly recommended to my wife and me by a CPA firm specializing in M&A. I know understand why. A private equity group purchased our company in 2017 and Pat’s understanding of M&A law was a business saver. Pat’s work ethic is second to none and his loyalty to clients above reproach. I found Pat easy to communicate with and he certainly helped me focus on the majors, not the minors. We were also extremely impressed with Pat’s negotiation skills. Pat knows his stuff and we’d hire him again in a heartbeat ... he’s that good.”

Brad and Leah Dombaugh, Co-Founders and Executives, PSA Worldwide Corp.

“Pat Linden is an invaluable legal resource and partner. He took the time to get to know us and understand our needs. Pat initially helped us navigate a potential business transaction, pulling together the key legal experts that we needed across a variety of issues along the way. He also helped smoothly navigate the process of setting up our new business from structural advice to finalizing a comprehensive partnership agreement.”

Jennifer Nuhfer, Maggie Spain and Tammy Stratton, Co-Founders, Spearca Communications, LLC

“I first engaged Pat Linden in 2014 and since then he has helped our company evaluate and negotiate a number of business matters. Each was very different in nature with varying considerations and challenges. In short, Pat has become much more than my attorney as I now consider him a business partner and friend. He combines superior legal skills with strong entrepreneurial traits and instincts, making him an invaluable partner in any business deal. I can also attest to Pat’s honesty and ethics, which are unparalleled and uncompromising no matter the difficulty or obstacle of the issues involved.”

Aaron Van Wingerden, Founder and CEO, Dutch Heritage Gardens, Inc.

“Our company has been working with Pat for over 15 years. In his capacity as our outside legal counsel, we have successfully relied upon his insight, judgment and legal experience across a wide range of business and legal issues. Whether we are discussing contract terms or navigating difficult contract negotiations, Pat has proven that he has the acumen to help us make sound decisions.”

Bruce Lazarus, CEO, Media Audits International, Inc.

“The first transaction I worked on with Pat was in 2008 when he represented my business partner and me in the sale of our majority interest to a large private equity firm. Since then, Pat has represented my small venture capital firm for numerous investments. I feel that Pat’s knowledge of the PE/VC transactional space is the best around. His advice has been invaluable for us because of his organizational skills, negotiating ability and deep experience. Pat has become the only legal partner for our deals.”

Todd Padgett, Co-Owner & CFO, Novus Biologicals, Inc.; and Founder & Managing Partner, Padgett Family Investment Company

“I have engaged Pat over the past 15 years while working with several companies for primarily buy side M&A transactions. I also hired him for all the other traditional corporate legal work. Pat is a lawyer that not only understands how to identify and address legal issues but also has a firm understanding of business and financial concepts and can integrate the two. He thinks outside the box and is unafraid of positively challenging traditional thought processes and the status quo.”

Edward Larkin, Senior Executive, Blue Spruce Capital Corporation